

1
00:00:00,720 --> 00:00:08,800
don't get carried away all right we're live
okay okay with that i'd like to call to order

2
00:00:09,760 --> 00:00:15,280
a meeting of the county of orleans industrial
development agency finance committee on this

3
00:00:15,280 --> 00:00:23,360
friday september 11 2020 at 807 am before
we begin let me state that because of the

4
00:00:23,360 --> 00:00:28,160
covered 19 emergency and state and federal bans
and large meetings and pursuant to governor

5
00:00:28,160 --> 00:00:34,480
cuomo's executive order 220.1 suspending
the open meeting law the county of orleans

6
00:00:34,480 --> 00:00:39,760
industrial development agency committee meeting
will be held electronically via video streaming

7
00:00:39,760 --> 00:00:44,000
instead of a public meeting members of the
public may listen to the committee meeting

8
00:00:44,000 --> 00:00:50,000
live by viewing the live stream on the orleans
economic development agency youtube channel or

9
00:00:50,000 --> 00:00:58,080
by following the link on our website's homepage
orleansdevelopment.org okay with that diane if you

10
00:00:58,080 --> 00:01:11,040
would please take a roll call attendance hey john
the phillips your kenda roller dude tip paper here

11
00:01:15,760 --> 00:01:23,920
here okay okay and we do have a quorum
thank you moving right along in the agenda

12

00:01:23,920 --> 00:01:28,240

uh you should only receive the copy of
the minutes of the previous four meetings

13

00:01:28,240 --> 00:01:35,120

being august 13 2020. are there any corrections
additions deletions to those minutes

14

00:01:38,480 --> 00:01:41,760

hearing none i'd be happy to entertain
a motion to accept the minutes

15

00:01:44,000 --> 00:01:44,800

i'll make a motion

16

00:01:47,840 --> 00:01:53,040

motion made by andrew bennett seconded by skip
draper i'll go or diane if you would please roll

17

00:01:53,040 --> 00:02:04,240

call vote send the phillips yeah kenda roller
yep moving right along the review of the monthly

18

00:02:04,240 --> 00:02:15,680

financials mr whipple pay one so um down in the
lower left um yeah six thousand seven seven eighty

19

00:02:15,680 --> 00:02:20,640

six uh nothing in the pilot account involving
loan fund two twenty six forty eight eleven

20

00:02:21,760 --> 00:02:29,360

land rest will do separately obviously a separate
meeting but 92-33-36 uh the gain loan fund uh

21

00:02:29,360 --> 00:02:38,960

116-0 33-11 and then the medina project 83 western
new york tax stabilization fund 9 million 31

22

00:02:40,320 --> 00:02:49,840

931 000 8 17 87 moving through page
two page three page four are all

23

00:02:52,080 --> 00:02:53,120

back up for this

24

00:02:55,360 --> 00:03:05,440

page seven is the balance sheet without pilot um
balance sheet it you know the balance sheet is

25

00:03:05,440 --> 00:03:14,000

is okay just our cash thinks so um you
can kind of kind of see the difference

26

00:03:14,000 --> 00:03:20,080

in the cash amounts from this year to last
year um on top of the top of page seven um

27

00:03:22,240 --> 00:03:25,360

moving over to page 11.

28

00:03:26,400 --> 00:03:36,320

page 11 is the consolidated p l and um of course
our our our revenue is down so we're showing um

29

00:03:37,040 --> 00:03:44,160

a loss we're going to go over the financial
outlook report um at the end so i won't i

30

00:03:44,160 --> 00:03:51,520

won't go into a lot of it here and then
the detail on the p l starts on page 12.

31

00:03:52,640 --> 00:04:03,920

um again we're off on our budgeted income we have
uh we have paired back expenses um you know fairly

32

00:04:05,840 --> 00:04:14,560

if you look on page 14 um you know we're at two
248 total expenses and year-to-date budgeted was

33

00:04:14,560 --> 00:04:21,840

3.45 so we have paired back um sooner or
later that that's going to come back but

34

00:04:24,000 --> 00:04:31,600

in general um like i said i'll go over the uh
in the outlook report you know what we're seeing

35

00:04:31,600 --> 00:04:37,680

the next three or four months going
ahead page 15 is the transaction detail

36

00:04:39,120 --> 00:04:45,760

and um paul you want me to keep going through the
revolving loan fund that doesn't take long yeah

37

00:04:45,760 --> 00:04:50,720

sure you might just as well yeah yeah as well
paid 16 of course the only one is the madonna

38

00:04:50,720 --> 00:05:03,440

hospitality and they are up to speed and page
17 is the uh balance sheet which is is what i

39

00:05:03,440 --> 00:05:10,800

mean balancing for the volume loan fund really it
doesn't warrant a lot of discussion there you go

40

00:05:14,800 --> 00:05:27,040

okay questions or comments okay hearing
none of you happy nfl emotion either

41

00:05:27,040 --> 00:05:32,000

to recommend or to not recommend
to the board the monthly financials

42

00:05:33,840 --> 00:05:39,840

the roller recommends promotion may be controller
to recommend to the board do we have a second

43

00:05:43,360 --> 00:05:48,560

urbanic second second if i had you bennett
diane if you would please roll paul vote

44

00:05:50,080 --> 00:06:03,440

down to phillips yes and the roller yep skip
draper yes i'll handle yes and a bannock yes okay

45

00:06:04,640 --> 00:06:07,680

okay and the motion has carried to recommend

46

00:06:07,680 --> 00:06:14,320

um moving on page 19 financial outlook
report page 19. so the financial outlook

47

00:06:16,400 --> 00:06:25,680

um first off it uh you know moving forward in
september and october um we're looking pretty good

48

00:06:25,680 --> 00:06:36,720

uh the county has um offered to move in our uh our
final 47.5 um allocation so that's going to help

49

00:06:36,720 --> 00:06:42,080

in september we normally would get that in october
so that's going to help our cash flow here um

50

00:06:43,360 --> 00:06:49,200

we've got you know several projects going on
which we continue to have going on we just

51

00:06:49,200 --> 00:06:52,480

can't get them to the table we're going to
review some of those in the project thing

52

00:06:53,040 --> 00:06:56,720

but a couple of the big ones are
obviously western new york energy

53

00:06:58,480 --> 00:07:04,800

cobblestone i'm not real positive when
we'll close that anymore i'm pretty good

54

00:07:04,800 --> 00:07:08,960

i think dana are both pretty good that
we'll close the um western new york pilot

55

00:07:09,680 --> 00:07:16,080

and um we've had some movement on the madonna
business park uh new there where we're selling

56

00:07:16,080 --> 00:07:23,200

some land so that could be uh tentatively good so right now as you go down through here and look um

57

00:07:23,200 --> 00:07:27,840

right at the bottom is our accounts payable which means those are the bills that are in

58

00:07:27,840 --> 00:07:37,520

diane's lower left-hand drawer that we're not paying so um and poor kevin's one of them uh we uh

59

00:07:38,800 --> 00:07:45,760

we we have about sixty thousand dollars in in slow rolled uh payables that that we need to do

60

00:07:45,760 --> 00:07:51,360

so um just so you know that but moving forward um i expect as right now unless

61

00:07:51,360 --> 00:07:56,160

something happens wonderfully that november we'll have to draw a little bit on our line

62

00:07:56,720 --> 00:08:03,360

and then hopefully in december we will pay it back so um that's kind of the forecast uh

63

00:08:03,360 --> 00:08:11,840

certainly would talk about anything or answer any questions on that thought process

64

00:08:21,040 --> 00:08:29,680

she's uh we're in uh we expect the money what next week diane uh monday yep yep perfect so we're good

65

00:08:31,520 --> 00:08:35,520

that was that was awesome yeah it worked out good kim was really good with it said look it's only

66

00:08:35,520 --> 00:08:48,400

a month early so i said okay jim are any of these

people are any of the payables uh pressing and per

67

00:08:48,400 --> 00:08:54,640

se no diane diane uh keeps them on it we're kind of on a roll you kind of see we're kind of hanging

68

00:08:54,640 --> 00:09:02,480

in there in that high 50s okay we took a big pretty good jump in september um but nothing that

69

00:09:02,480 --> 00:09:10,240

um our our providers are really working with us great and appreciate it mindful media um

70

00:09:10,240 --> 00:09:16,880

kevin's group her with some fine um a couple uh the county was slow-rolling a little bit

71

00:09:16,880 --> 00:09:22,880

um on some of our uh healthcare and that type of stuff so everybody's been really good with us

72

00:09:26,560 --> 00:09:30,080

you expect that all to be cleared by the end of the year yeah i would think

73

00:09:30,080 --> 00:09:36,880

um there shouldn't be a problem if if you know and i i worry ed when i say end of the year

74

00:09:36,880 --> 00:09:43,760

because things are slipping um you know i'm pretty confident that the these projects are all going

75

00:09:43,760 --> 00:09:50,800

to happen it just they slip and um so it could be january before some of this funding comes in

76

00:09:52,640 --> 00:09:59,840

just just to give everybody on the board a uh indication uh uh my revenues on loan closings are

77

00:09:59,840 --> 00:10:05,200

half of what they were last year right now and i mean i have a lot of projects that are ready to go

78

00:10:05,920 --> 00:10:11,360
um but yeah i'm half of what i was last year at this time um

79

00:10:14,160 --> 00:10:17,840
yeah that's huge

80

00:10:20,640 --> 00:10:25,280
just the new stuff is just not happening you know between you know the courthouse i mean

81

00:10:25,280 --> 00:10:30,160
i've got a piece of property that's been abandoned two years the guy hung himself

82

00:10:30,880 --> 00:10:36,400
um i've been mowing and taking care of the grass for two years now trying to get a court date

83

00:10:36,400 --> 00:10:40,720
so we could at least sell it before the winner is not going to happen here in genesee county

84

00:10:41,600 --> 00:10:50,000
they should wait your turn wow now you're exactly right as far as the court system

85

00:10:50,000 --> 00:10:56,080
we're trying to have our auction we're in rem process and it's not going to happen this year

86

00:10:58,000 --> 00:11:02,880
more than likely the problem is like in those cases if they get them on the market

87

00:11:02,880 --> 00:11:06,640
you know you get them back where people would fix them up like in this case somebody

88

00:11:06,640 --> 00:11:10,800

there's a lot of interest in it people fixing
it up it'd be back on the tax rolls and

89

00:11:10,800 --> 00:11:16,800

wouldn't deteriorate over the winter but the
question was on the line on the line of credit yep

90

00:11:18,800 --> 00:11:24,560

what do you anticipate to try to draw
what's your well if you go across there um

91

00:11:25,360 --> 00:11:28,640

on the top there it's kind of
where our where our banks are

92

00:11:28,640 --> 00:11:36,800

it says uh line of crime m t so i'm right now
i'm anticipating a 22 000 draw in november so

93

00:11:37,440 --> 00:11:43,360

that's where i'm forecasting right
now and then a payback in december

94

00:11:45,520 --> 00:11:50,080

yeah exactly if we can close
on something um you know

95

00:11:53,040 --> 00:11:59,280

and then also i mean i've got closing on
the albion business park um land sometime

96

00:11:59,280 --> 00:12:03,840

in september and that's prob i'll be honest
with you right now that's looking pretty dim

97

00:12:03,840 --> 00:12:12,000

but it could come through and it's still there
um that would make us okay through october

98

00:12:12,000 --> 00:12:15,520

but it may that would change some
change some things right there

99

00:12:21,600 --> 00:12:25,600
still looks like november would be the
right now where our shortfall would be

100
00:12:31,760 --> 00:12:33,920
okay any other questions or comments

101
00:12:36,560 --> 00:12:41,360
let me just say once again how much we appreciate
the support of the county and our county

102
00:12:41,360 --> 00:12:46,480
legislators and helping us through this time
especially by allowing us to draw that a little

103
00:12:46,480 --> 00:12:53,360
bit early that certainly helps out so thank you
very much for that um moving on pilot reports on

104
00:12:53,360 --> 00:13:01,680
page 20. um okay so i sent out all the pilot
central school district invoices out so

105
00:13:01,680 --> 00:13:08,160
we're all good with that so that's
it okay great any questions for diane

106
00:13:10,960 --> 00:13:13,520
okay moving on legal kevin good morning

107
00:13:14,560 --> 00:13:23,360
good morning paul um i do not have a report this
morning okay moving on old business business

108
00:13:26,320 --> 00:13:31,040
carrying none we'll move on to new
business and the item is the proposed

109
00:13:31,040 --> 00:13:38,560
budget for 2020. and actually that's supposed
to be 2021 obviously oh yeah that oh yeah

110
00:13:39,440 --> 00:13:49,520

sorry about that no no it's my part my typo uh
okay so the budget is the first unnumbered page

111

00:13:50,320 --> 00:13:56,400

so there are three pages because i changed
it at the last second forgot to number it um

112

00:13:56,400 --> 00:14:04,160

going down through uh obviously the brown or
the the light yellow is the proposed budget

113

00:14:04,720 --> 00:14:10,640

um the 2020 budget is the one to the left and
the change in the two budgets is to the right

114

00:14:11,200 --> 00:14:18,240

the first two columns are the actual january to
july 2020 and then estimating what we're going to

115

00:14:18,240 --> 00:14:26,800

come in at in for the end of 2020 um moving down
through most of the the income i just left as

116

00:14:26,800 --> 00:14:34,960

budgeted for 2020 so 2021 it same income
for 20 excuse me the 2021 budget is the

117

00:14:34,960 --> 00:14:45,280

same as the 2020 budget um expenses uh one of the
expenses is a is salary increases for the staff

118

00:14:46,080 --> 00:14:53,520

um the original budget i sent to you showed at
three percent or 252 because i was having trouble

119

00:14:53,520 --> 00:15:00,160

i'm having trouble balancing this budget as you'll
see at the end um however i talked with paul and

120

00:15:00,160 --> 00:15:06,720

i'm in full agreement i you know we've we've been
able to to provide staff with increases this one

121

00:15:06,720 --> 00:15:13,120
will be on the lower end of the increases that
we've had but um that's what what i rec you know

122
00:15:13,120 --> 00:15:22,160
what recommended with paul's support um going
down through the rest of it the next page um

123
00:15:23,520 --> 00:15:33,200
legal fees accounting fees um consulting fees
i actually put that down 10 000 excuse me um

124
00:15:35,600 --> 00:15:41,040
we're we'll we'll try to cut that back as you
can see in 2020 we've cut that way back so

125
00:15:42,160 --> 00:15:50,720
i reduced that budget payroll services
professional fees um really nothing under

126
00:15:50,720 --> 00:15:58,800
non-personal expenses those are kind of the
same same with the rest of that page basically

127
00:16:01,920 --> 00:16:08,480
on page the third page on the top there's a
big number there increase in staff development

128
00:16:09,200 --> 00:16:13,920
and i i think you can understand where
that might we might use that money

129
00:16:15,840 --> 00:16:18,560
probably during the first quarter of 2021

130
00:16:20,880 --> 00:16:25,360
then going down through the rest of it
health insurance i had made an error in

131
00:16:25,360 --> 00:16:32,560
the health insurance as i said in my email um
i haven't got a number yet from the county but

132

00:16:33,600 --> 00:16:39,520
i think that that one thousand dollar
increase is is a minimal it probably is

133
00:16:40,240 --> 00:16:46,400
probably closer to three or four thousand but we
haven't got a number yet so coming down to the end

134
00:16:46,400 --> 00:16:52,640
um we show a shortfall of twenty thousand dollars
or nineteen ten nineteen thousand ten dollars um

135
00:16:53,360 --> 00:16:59,040
i think as you you guys are pretty up to speed on
where we're doing with our capital stuff in other

136
00:16:59,040 --> 00:17:09,760
words land sales and that type of thing i don't
think that that negative budget for 2021 is going

137
00:17:09,760 --> 00:17:18,240
to um be a problem i think we'll be having enough
capital income um that's that's obviously not a uh

138
00:17:19,840 --> 00:17:25,200
on this particular budget but enough
capital sales etc that will cover that so

139
00:17:28,000 --> 00:17:33,680
hope you know everything everything
being said i i think this budget works so

140
00:17:35,040 --> 00:17:39,280
there you go i certainly would answer questions

141
00:17:41,760 --> 00:17:49,600
yeah any questions or comments on the budget
i was looking at your pension contribution uh

142
00:17:51,600 --> 00:17:55,280
yeah did you estimate it

143
00:17:57,760 --> 00:18:04,720

that pension contribution is is uh an estimate from the state we get that um

144

00:18:04,720 --> 00:18:06,960
in august so i've plugged that in there

145

00:18:11,360 --> 00:18:12,880
you might hope this market needs to

146

00:18:14,720 --> 00:18:21,120
yeah yeah exactly we're getting we're not getting the right data so far john you can weigh in

147

00:18:22,640 --> 00:18:28,400
on the pension piece because the market's way up and uh we're not getting good information

148

00:18:28,400 --> 00:18:36,640
yet on that so yeah all i'm using ken is is the we use this number every year for the budget so

149

00:18:39,200 --> 00:18:49,280
if that comes from the state state yeah and what's 15 are they looking at 15 contribution rates

150

00:18:50,320 --> 00:18:54,560
well that's our estimate but we're not you know with the market

151

00:18:54,560 --> 00:19:00,320
appreciation and the investments through the uh state pension system that doesn't add up

152

00:19:01,840 --> 00:19:06,240
we're going to be drilling down on that yeah that's what you want to get

153

00:19:06,240 --> 00:19:09,920
pretty accurate this year especially cash flows are you don't want to over fund it

154

00:19:12,800 --> 00:19:20,560
exactly well but but then we don't have a um we

don't have a choice we get a we get an invoice

155

00:19:20,560 --> 00:19:25,920

from the state so hopefully yeah they just give
it yeah i mean the problem the state makes the

156

00:19:25,920 --> 00:19:31,920

decision on that it's just that i hate to see them
over-funded gotcha when cash flows tight yep yep

157

00:19:33,440 --> 00:19:37,840

i thought i read it was gonna be 14.2 but i'm
not sure now that i think about it that's why

158

00:19:37,840 --> 00:19:45,680

i spoke of her sooner so yeah that was a concern
because as ed mentioned the market is way up and

159

00:19:45,680 --> 00:19:50,800

their portfolio is really invested heavily
and more aggressively in the market so

160

00:19:50,800 --> 00:19:56,080

i don't know what cash flow they're playing games
down there it's a little concerning healthcare and

161

00:19:56,080 --> 00:20:05,840

pension is a big nugget for the county at this
point oh it's gotta be huge right john yeah okay

162

00:20:10,720 --> 00:20:12,800

any other questions or comments on the budget

163

00:20:18,560 --> 00:20:21,200

okay hearing none i'll be happy to insane a motion

164

00:20:22,080 --> 00:20:33,840

either to recommend or to not recommend
to the ida board the 2021 budget

165

00:20:35,600 --> 00:20:40,240

i'll make that motion that we recommend
recommend the 2021 budget to the board

166

00:20:41,680 --> 00:20:47,840
okay motion made by edubanic to
recommend do we have a second

167

00:20:48,560 --> 00:20:53,920
get second second by skip draper diane
if you would please roll call both

168

00:20:55,040 --> 00:21:10,640
john the phillips yes panda roller yep skip
draper yes we'll handle yes yes okay okay and

169

00:21:10,640 --> 00:21:16,720
the motion to recommend the 2021 budget to
the board has passed any other new business

170

00:21:20,080 --> 00:21:22,560
hearing none is there any
need for an executive session

171

00:21:26,880 --> 00:21:31,200
there may not be happy entertaining
a motion to adjourn the finance

172

00:21:31,200 --> 00:21:33,680
committee meeting for the
industrial development agency

173

00:21:36,240 --> 00:21:43,440
editor bannek will make that motion motion
made by edubanic do we have a second the roller

174

00:21:46,400 --> 00:21:50,080
diane if you would please
roll call both down to phillip

175

00:21:51,360 --> 00:22:01,200
yes panda roller yes kim
draper yes i'll handle yes yes

176

00:22:03,360 --> 00:22:10,480
okay and we are adjourned at this time i'd like to

call to order a meeting of the county of arlene's

177

00:22:10,480 --> 00:22:19,360

industrial development agency board of directors
on this friday september 11th 2020 at 8 29

178

00:22:19,360 --> 00:22:25,760

a.m uh and before i begin let me simply state that
because of the covert 19 emergency and state and

179

00:22:25,760 --> 00:22:32,400

federal bans on large meetings and pursuant to the
governor cuomo's executive order 220.1 suspending

180

00:22:32,400 --> 00:22:37,200

the open meetings law the county of new orleans
industrial development agency board meeting will

181

00:22:37,200 --> 00:22:42,640

be held electronically via video streaming instead
of a public meeting members of the public may

182

00:22:42,640 --> 00:22:47,840

listen to the board meeting live by viewing the
live stream on the county of orleans industrial

183

00:22:47,840 --> 00:22:55,360

development agency youtube channel or by following
the link on our counties on our web website's

184

00:22:55,360 --> 00:23:02,560

homepage at orleansdevelopment.com with that
diane if you would please roll call attendance

185

00:23:03,600 --> 00:23:15,360

down to phillips here can the roller your skip
draper here i'll handle there and a bannock

186

00:23:16,000 --> 00:23:24,080

here okay okay thank you and we do have a quorum
moving on you all received a copy of the previous

187

00:23:24,080 --> 00:23:31,600

board of minutes of august 13 2020 are there any
corrections additions deletions to those minutes

188

00:23:35,440 --> 00:23:38,160
hearing none would be happy to
entertain a motion to accept the minutes

189

00:23:40,080 --> 00:23:47,360
it fell over the move to accept attend the wronger
uh made a motion to accept and i think it was john

190

00:23:47,360 --> 00:23:55,680
the phillips second diane if you would please
roll call vote down to phillips yep panda roller

191

00:23:57,040 --> 00:24:11,120
yeah skip draper yes i'll handle yes urbanic
yes okay okay and the motion has been passed

192

00:24:11,760 --> 00:24:15,360
moving in angels it was the
recommendation of the finance committee

193

00:24:16,000 --> 00:24:21,760
that the board accept the financials of the
monthly financials is there any discussion on that

194

00:24:24,160 --> 00:24:27,360
harry nana be happy entertain a
motion to accept the financials

195

00:24:30,400 --> 00:24:36,080
edward bannock will make that motion except the
financials motion by day energetic do we have a

196

00:24:36,080 --> 00:24:46,080
second yep second seconded by skip draper diane if
you would please roll call vote john the phillips

197

00:24:46,080 --> 00:25:00,080
yeah and the roller yep kim draper yes huh handle
yes heterbanic yes okay okay and the motion

198

00:25:00,080 --> 00:25:06,640
is passed moving on report of committees
business development good morning gabrielle

199

00:25:08,400 --> 00:25:17,600
good morning um so here's what's going on um cmp
um through the code states public funding has

200

00:25:17,600 --> 00:25:25,680
presented esc with an application and they are
awaiting the review committee's recommendation

201

00:25:25,680 --> 00:25:30,720
they put in an excellent application um and
we'll see where it goes i think funding is

202

00:25:30,720 --> 00:25:38,080
is a little bit difficult but it was recommended
to them that the parameters of the covet funding

203

00:25:38,080 --> 00:25:43,120
um were a little more relaxed so i'll
keep you apprised as to how that goes

204

00:25:44,080 --> 00:25:53,040
um the same commercial street project has been
quiet this month and then we are pursuing um ocean

205

00:25:53,040 --> 00:25:59,360
funding for two projects and we are currently
coordinating with the project developers

206

00:26:00,000 --> 00:26:09,520
ocr in albany and h fisherman on the requirements
timing and overall um uh you know green lights to

207

00:26:09,520 --> 00:26:14,880
proceed uh timing is a little bit of an issue
with one of the projects but we are trying to

208

00:26:14,880 --> 00:26:23,840
fast-track and uh velocity medina is one of the
projects that um is interested in um in applying

209

00:26:24,400 --> 00:26:32,480

for the um finishing funding medina hospitality
visited the hotel site last week jim and i met

210

00:26:32,480 --> 00:26:40,480

them there um i don't have any um i don't have
any updates for you on when they uh when they will

211

00:26:40,480 --> 00:26:48,960

continue working on the site but um we continue to
communicate with both uh with with all the parties

212

00:26:48,960 --> 00:26:56,240

that's primark cobblestone and medina hospitality
and um as you can appreciate there's sometimes a

213

00:26:56,240 --> 00:27:02,240

little bit of um uh everybody else seems to be
having communication issues we're not having a

214

00:27:02,240 --> 00:27:07,520

communication issue everyone's talking with
us with us and we are talking with everyone

215

00:27:07,520 --> 00:27:14,560

so i hope to have some um good news for you
um soon but nothing definite at this time

216

00:27:15,280 --> 00:27:24,480

um when she new york energy did receive a revised
incentive proposal from esb and they have found

217

00:27:24,480 --> 00:27:29,920

that that may not be realistic for them to
pursue so that was the last that we heard on that

218

00:27:31,600 --> 00:27:36,000

and we have a site selector jim
and i are on a site select your

219

00:27:36,000 --> 00:27:44,240

um visit today so we will keep you apprised on how
that goes does anybody have any questions of me

220

00:27:45,280 --> 00:27:47,840
on what we're doing or how we're doing it

221

00:27:51,920 --> 00:27:58,000
okay thank you okay thank you gabriel
thanks for your good work as always

222

00:27:58,720 --> 00:28:05,760
moving on to project update page one page
one well let's go to heritage wind um

223

00:28:05,760 --> 00:28:15,280
yesterday the proposal for the split of
the revenues from the um heritage win

224

00:28:16,480 --> 00:28:23,440
um project went out to the negotiating team um
and so this morning obviously i haven't heard

225

00:28:23,440 --> 00:28:31,600
anything back yet but um cautiously optimistic
that that will go through and then that will go to

226

00:28:31,600 --> 00:28:40,960
all the boards involved then we'll be done i
did meet um via zoom with apex we have a new uh

227

00:28:42,160 --> 00:28:48,000
project manager who's going to take this
to the finish um i think this is the maybe

228

00:28:48,000 --> 00:28:54,160
the third one we had with or maybe the
second one um with heritage win but it

229

00:28:56,240 --> 00:29:03,440
looks good uh they're working with us
uh discussions have started on the fees

230

00:29:03,440 --> 00:29:13,200
in the fee schedule so keep you up to date on that
um they talked about western new york energy that

231

00:29:13,200 --> 00:29:21,840

capacity project is moving forward uh you will probably have something at the next board meeting

232

00:29:21,840 --> 00:29:29,440

as far as a new was pilot for that project so um it's a 60.5 million dollar project and

233

00:29:30,400 --> 00:29:37,520

pretty cool actually so uh gay talk about niagara specialty foods food specialties usa we're going

234

00:29:37,520 --> 00:29:43,920

to discuss some we have an action here to do an extension for their sales tax they're

235

00:29:43,920 --> 00:29:51,840

behind schedule and behind um budget but they are hiring and um we'll talk a little bit about that

236

00:29:52,640 --> 00:30:01,360

under our new business uh nothing going gay talked about snappy and the hotel project um

237

00:30:02,320 --> 00:30:06,800

heritage when we discussed brewery distillery nothing going on there zambito project

238

00:30:06,800 --> 00:30:13,360

is quiet bowman equipment um i he's he's getting ready i think he's almost done there

239

00:30:14,000 --> 00:30:20,320

um even though it says we're still in the planning phase he's kind of been working he has not been

240

00:30:20,320 --> 00:30:25,440

able to come across the border since this happened so he hasn't been in the u.s for six months

241

00:30:26,240 --> 00:30:31,440

um balls road culver bridge replacements moving

it's ready to implement actually we got some

242

00:30:31,440 --> 00:30:39,040

documentation yesterday on that so i don't know
how much work they're gonna be able to get in

243

00:30:39,040 --> 00:30:45,840

this year but next year i guess we'll continue
on uh nothing on hydro grow nothing on mid-south

244

00:30:46,480 --> 00:30:55,760

uh project modem uh that's bo again and he is
that's moving we're gonna talk a little bit about

245

00:30:55,760 --> 00:31:06,000

um the the land sale is is moving so again
we're kind of getting back on track with him

246

00:31:06,880 --> 00:31:13,600

um jicasa that's the new build itself not the land
sale and that's we're pretty well run through that

247

00:31:14,240 --> 00:31:21,360

we did not get funded for the next um railroad
upgrade and that it would include stockholm

248

00:31:21,360 --> 00:31:30,480

lumber and medina and holly track upgrade so um
that's not going to happen that'll come off the

249

00:31:30,480 --> 00:31:44,000

that'll come off the list here and then uh project
olive project olive is a um large distribution

250

00:31:44,000 --> 00:31:51,360

center how shall i put it and uh so project
olive uh no real update now other than what

251

00:31:51,360 --> 00:31:57,440

you knew before other than yesterday i was coming
up to down to the four corners of downtown medina

252

00:31:57,440 --> 00:32:04,400

and a private helicopter flew over and we just don't see a lot of those here so interesting um

253

00:32:05,280 --> 00:32:11,600
moving on baseball redevelopment still looking still talking to folks strategic plan well ends

254

00:32:12,720 --> 00:32:19,200
albion business park sale it's we're just waiting right kevin i mean we're ready

255

00:32:19,200 --> 00:32:25,520
kevin's team is ready um closing it in the new york minute once we get the okay so

256

00:32:27,200 --> 00:32:35,520
i don't know correct yeah rob broadband is uh we had discussions way back in the early spring

257

00:32:35,520 --> 00:32:41,920
and that's gone completely quiet i i don't know if if our legislators have anything on that but

258

00:32:44,160 --> 00:32:51,440
cares tourism project that's in planning stage so we're working with across all the finger

259

00:32:51,440 --> 00:32:57,680
lakes area that's going to be a funded regional projects so that's a cool thing

260

00:32:58,480 --> 00:33:07,200
um sierra bio the financing was canceled at the last minute um casey decided that he would

261

00:33:07,200 --> 00:33:11,040
do some financing in other ways so currently we're looking for a

262

00:33:12,800 --> 00:33:20,240
an ag project that needs about 120 000 bucks so if anybody has any ideas shoot them our way

263

00:33:21,520 --> 00:33:37,840

and diane will go over the ldc stuff so that's
it on projects any questions for gay or myself

264

00:33:38,400 --> 00:33:43,280

okay not hearing any questions jun you got
heritage when updated the separate bullet you're

265

00:33:43,280 --> 00:33:47,600

on the agenda anything more on that no i think
we probably cover unless there was a question

266

00:33:49,440 --> 00:33:58,080

okay hearing no questions we'll move on um
any further update on albion business work

267

00:33:58,080 --> 00:34:05,520

no i think probably i just covered it under
the other one so that i'm good okay sounds good

268

00:34:05,520 --> 00:34:08,800

moving on again map and lbc report

269

00:34:10,560 --> 00:34:17,440

okay so we uh started our class a couple weeks
ago september 1st then it's going to november

270

00:34:17,440 --> 00:34:26,320

10th we've got ten participants um and i'm
gonna go over them uh we have a jenna severe uh

271

00:34:26,880 --> 00:34:33,840

an event planner and her uh name the name of the
business is these then pages media and marketing

272

00:34:34,480 --> 00:34:41,120

we have jeremiah james who has a business
blue groove coffee cart with blue groove cobra

273

00:34:42,000 --> 00:34:47,840

um so he started that last year uh we have
tyrone newsome he wants to start a pole bar

274

00:34:47,840 --> 00:34:54,400
and construction business cynthia roberts he's
a financial partner for blue groove coffee cart

275
00:34:54,960 --> 00:35:02,320
we have a don manchester her dba is a chapel
trailer center megan davenport she wants

276
00:35:02,320 --> 00:35:08,960
to open a high-end pet supply store we have
debbie klutz a freelance paralegal business

277
00:35:09,680 --> 00:35:19,680
pat jennings he does famous rockin bagels
christine fancer pet care dog walking business

278
00:35:20,480 --> 00:35:27,120
uh and ryan wilkins the retail beverage
beer center in madina so we have quite

279
00:35:27,120 --> 00:35:35,600
a few interesting new businesses um and we're
following the protocol you know uh masks fix it

280
00:35:35,600 --> 00:35:43,840
apart and i sanitize all the tables when i come in
so that's that's going well any questions on that

281
00:35:48,240 --> 00:35:53,200
okay total funds in the revolving loan fund
account i have nine thousand two twenty four

282
00:35:53,200 --> 00:35:59,840
eighteen in the hud account and in the
money market i have seventy 72 63803 yep

283
00:36:01,920 --> 00:36:04,160
great thanks diane any questions for diane

284
00:36:06,960 --> 00:36:13,760
certainly is great to see another very
diverse group in your class diane yeah yeah

285

00:36:15,600 --> 00:36:18,880
okay moving on legal kevin good morning

286
00:36:21,360 --> 00:36:31,120
good morning no report today okay moving on
anything in marketing jim yeah actually um

287
00:36:32,800 --> 00:36:40,240
we're i just got an email this morning showing our
website activity and usually it's pretty boring

288
00:36:40,240 --> 00:36:52,400
but we are up 336 on the number of users for
august to 388. we're up 277 on the number of

289
00:36:52,400 --> 00:37:00,480
sessions our bounce rate went down 60 which means
people who just came in and bounced right back out

290
00:37:00,480 --> 00:37:07,120
again so our bounce rate is way down so i don't
know what's going on well i'd like to think what's

291
00:37:07,120 --> 00:37:15,120
going on would be maybe project olive is driving
a bunch of traffic but certainly project olives um

292
00:37:16,000 --> 00:37:22,720
marketing and stories without with
the help of mindful media uh really

293
00:37:22,720 --> 00:37:30,240
uh put us on the map so whether project olive
comes now or in five years or whatever um

294
00:37:30,240 --> 00:37:38,960
it certainly has helped the medina business park
ratchet up in in people's eyes so there you go

295
00:37:42,800 --> 00:37:48,240
that's great it's amazing what a little bit of
press will do to get you put on the map and get

296

00:37:48,240 --> 00:37:54,960
you noticed that's awesome right um okay moving
on anything for workforce development i don't

297

00:37:54,960 --> 00:38:00,720
have anything there i just um i know gay gay may
have a comment too on this but i just want to

298

00:38:00,720 --> 00:38:06,960
again reinforce that kelly's doing
a great job thankless job and and

299

00:38:08,400 --> 00:38:10,480
we appreciate having her as a partner so

300

00:38:13,200 --> 00:38:20,720
well um i do want to add to that um i had some
conversations with kelly and she has been able to

301

00:38:20,720 --> 00:38:28,880
spend some one-on-one time with our businesses and
um i think the feedback that we have been given

302

00:38:28,880 --> 00:38:36,320
this past week has been very helpful um you know
i i think as much as possible when some of these

303

00:38:36,320 --> 00:38:41,200
companies are actually sitting with somebody and
able to vent whether they have employment issues

304

00:38:41,200 --> 00:38:47,280
or what the um what it is that we can do for them
um i think it that's very very constructive and

305

00:38:47,280 --> 00:38:53,040
will help and i think we're going to continue
that um we're going to continue that and with

306

00:38:53,040 --> 00:38:59,760
some of the feedback that we've been given um
we've put some um we put some plans in place

307

00:38:59,760 --> 00:39:07,920
we do kind of um separate the issues a little
bit because we are about uh creating employment

308
00:39:07,920 --> 00:39:15,120
and obviously um when we hit a little rough
spot um you know we have to we have to

309
00:39:15,920 --> 00:39:20,720
kind of separate the issues a little bit and
uh but we are going to continue to create

310
00:39:20,720 --> 00:39:26,240
employment and we're going to continue as
best we can to deal with um some of the

311
00:39:26,240 --> 00:39:30,640
unemployment issues and recruitment issues
and kelly has been very helpful with that

312
00:39:38,880 --> 00:39:43,680
there's no question that kelly is a great asset
not only to the county but to the residents

313
00:39:43,680 --> 00:39:49,600
of our county so it's great to have her as a
partner on board with us and our businesses

314
00:39:50,160 --> 00:39:55,840
and our workers so hats off to the county for
finding a great individual to fill that position

315
00:39:58,080 --> 00:40:04,880
so note that kelly is full staff working
hard she's also on the project design

316
00:40:04,880 --> 00:40:10,880
team for leadership orleans so she's
rocking and rolling as we move forward

317
00:40:10,880 --> 00:40:16,240
she's also involved in job fairs coming up
a couple of those as you've seen in the news

318

00:40:17,680 --> 00:40:25,920

so we'll pass that message out yeah good thanks
ken unfinished business any unfinished business

319

00:40:28,960 --> 00:40:34,640

hearing none we'll move on to new business first
item is it has been recommended by the finance

320

00:40:34,640 --> 00:40:42,800

committee that we adopt the proposed budget
for 2021 so i'd be happy to entertain a motion

321

00:40:43,680 --> 00:40:48,240

to adopt that proposed budget
for 2021 for our agency

322

00:40:50,880 --> 00:40:56,000

i'll make that motion that urbanic motion
made better than panic do we have a second

323

00:41:01,120 --> 00:41:07,280

skip second seconded by skip draper
any other discussion on the 2021 budget

324

00:41:09,840 --> 00:41:19,920

hearing none diane if you would please roll call
vote daniel phillips yes candy roller yes gibb

325

00:41:19,920 --> 00:41:31,840

draper yes a handle yes head urbanic yes okay and
the motion is carried thank you moving on consider

326

00:41:31,840 --> 00:41:37,840

an extension of the sales tax benefit
for niagara food specialties page three

327

00:41:39,200 --> 00:41:47,840

okay niagara food specialties i think we've
been working this project how long gay six years

328

00:41:49,760 --> 00:42:00,080

so we've become close friends with mario uh
mario is um on and off yeah exactly kind of

329

00:42:00,080 --> 00:42:06,960

like a marriage you know it's kind of um so you're not telling you've been divorced a couple times

330

00:42:09,760 --> 00:42:16,320

we have well we're back we're back um he is he is starting the staff down there he's starting to do

331

00:42:16,320 --> 00:42:24,720

some stuff he's got he's finishing up um our uh sales tax exemption has has technically expired

332

00:42:25,680 --> 00:42:29,840

and he has found out that he has spent more money or spending more money

333

00:42:30,720 --> 00:42:36,720

than he originally thought also there seems to have been maybe some miscommunication between

334

00:42:36,720 --> 00:42:45,040

mario and myself on how to determine sales tax new york tax um but all that being said

335

00:42:45,840 --> 00:42:55,200

uh this is a proposal to go to the current number that he has asked which is about is um 750 000 in

336

00:42:55,200 --> 00:43:01,920

sales taxable purchases to exempt that keeps us under the hundred thousand dollar level where uh

337

00:43:02,480 --> 00:43:09,520

do not require a uh a public hearing to do this also extends until the end of 2020

338

00:43:10,320 --> 00:43:17,840

and um that being said i you know the project is real the project is really

339

00:43:18,400 --> 00:43:27,360

up and running and and and he's finishing it

off so staff recommends an extension of time

340

00:43:27,360 --> 00:43:36,880

and a increase in the amount of exemption
for um for niagara food specialties usa

341

00:43:36,880 --> 00:43:39,840

inc

342

00:43:42,480 --> 00:43:49,600

okay any questions or comments on that i have
no problem doing that based on you know what

343

00:43:49,600 --> 00:43:54,800

he's been faced with here recently i'm i'm
he's a canadian citizen right yeah i believe

344

00:43:54,800 --> 00:44:01,680

yep yeah terry the extension is granted uh
moving on discussion to change our platform

345

00:44:01,680 --> 00:44:07,200

for these meetings to using zoom jim you want
to talk about that a little bit yeah you know

346

00:44:07,200 --> 00:44:12,960

oh silly me i arranged this kind of clunky thing
so we wouldn't have to change our youtube and we

347

00:44:12,960 --> 00:44:18,320

wouldn't have to do that i wouldn't have to go in
anything special um we're now what six months in

348

00:44:19,200 --> 00:44:26,560

and i i just wanted to know if anybody had any
real problem if we went to zoom zoom allows me

349

00:44:26,560 --> 00:44:35,840

to directly um directly feed a stream that we're
required to by law and it also allows me to

350

00:44:37,520 --> 00:44:45,840

put up documents so everybody can see it and it

also allows me to have a waiting room so in other

351

00:44:45,840 --> 00:44:54,320

words when we go into executive session if there's anybody else listening to the to the the meeting

352

00:44:54,880 --> 00:45:00,480

we can kick them out to a waiting room have our meeting and then invite them back in so

353

00:45:01,040 --> 00:45:08,800

kind of like we do physically obviously um you can choose whether to be on video or just audio

354

00:45:08,800 --> 00:45:15,440

you can use your phone i think probably mostly are pretty familiar with zoom by now so excuse me um

355

00:45:16,000 --> 00:45:21,120

we also have to do some public hearings i think i'm going to head towards zoom for them anyways

356

00:45:21,920 --> 00:45:29,360

and um i just thought i'd throw it out to the board uh while this works it it is a little

357

00:45:30,240 --> 00:45:33,520

probably a little clunky moving forward if we've got to continue this

358

00:45:36,640 --> 00:45:38,000

anyways that's my plan

359

00:45:40,400 --> 00:45:45,360

jim do you have the license now i've been you i've been screwing around with a county the

360

00:45:45,360 --> 00:45:52,960

county has some some licenses unfortunately the county has set up their um zoom a little

361

00:45:52,960 --> 00:46:00,880

different than way i think we would operate so

it's a hundred and it's like 150 bucks a year to

362

00:46:00,880 --> 00:46:07,120

to join zoom for what at the level we would need so it's a fairly minimal investment um

363

00:46:07,120 --> 00:46:14,400

i did look at google google meet has some we use google a lot here we it would have been really

364

00:46:15,120 --> 00:46:19,520

um you know diane and gay and i we've talked about it would have been really handy to use google

365

00:46:19,520 --> 00:46:24,880

they're just they just don't have it to where the the business end is so

366

00:46:26,240 --> 00:46:29,120

i guess i'm just not recommending google so

367

00:46:32,080 --> 00:46:39,040

very good i i personally don't have a problem with moving with zoom it's clear to me that this

368

00:46:39,040 --> 00:46:44,080

is going to be a platform that we're probably going to be using for a while

369

00:46:44,080 --> 00:46:50,320

this thing's not going to be over so if it's more user-friendly from your point of view

370

00:46:50,320 --> 00:46:57,920

i like the idea of being able to insert documents into the meeting so we can see those if we need to

371

00:46:59,680 --> 00:47:04,320

my opinion i don't have a problem let's move with zoom i don't know how other board members feel

372

00:47:05,680 --> 00:47:09,840

good here yeah no problem ed i'm

373

00:47:13,280 --> 00:47:13,840

i'm good here

374

00:47:17,760 --> 00:47:23,840

i'm looking forward to it john i bet you are

375

00:47:25,920 --> 00:47:30,640

okay there's an endorsement
to move ahead thank you john

376

00:47:32,960 --> 00:47:39,120

all right thanks then okay something to look
forward to i'll see all your smiling faces

377

00:47:42,880 --> 00:47:45,040

okay any other new business

378

00:47:47,120 --> 00:47:49,920

okay we'll move on is there any
need for an executive session

379

00:47:51,360 --> 00:48:00,560

yes and it's for and i'll let kevin um
help us with this uh personnel kevin

380

00:48:05,360 --> 00:48:07,760

yes i think that's how we would phrase it jim

381

00:48:08,400 --> 00:48:12,080

related to a personal matter
involving an agency employee

382

00:48:14,640 --> 00:48:17,760

okay then i'll be happy to
entertain a motion to move in

383

00:48:17,760 --> 00:48:22,160

executive session to discuss a personnel
matter involving an agency employee

384

00:48:25,040 --> 00:48:30,080

results i make that motion motion
made by john do we have a second

385
00:48:31,520 --> 00:48:37,840
second if second by ed urbanic i should say
that motion should also include to invite

386
00:48:38,400 --> 00:48:43,200
staff and council to join us in that executive
session diane if you would please roll call both

387
00:48:44,320 --> 00:48:57,440
and the phillips yeah hand the roller yep reaper
yes i'll handle yes and a bannock yes okay

388
00:48:59,360 --> 00:49:01,840
all right okay motion is

389
00:50:45,760 --> 00:50:53,840
so

390
00:52:10,240 --> 00:52:17,840
so

391
00:53:40,400 --> 00:53:43,920
motion is carried and we are
now out of executive session

392
00:53:43,920 --> 00:53:51,280
yep audio is out when you're ready to go live
we're right you're live okay at this time be happy

393
00:53:51,280 --> 00:53:57,120
entertain a motion to adjourn the board meeting of
the arlington county industrial development agency

394
00:54:02,800 --> 00:54:04,880
motion paid by john develops we have second

395
00:54:08,800 --> 00:54:13,920
second urban agriculture seconded by edward
bennett diane if you would please roll call vote

396

00:54:14,880 --> 00:54:23,840
john the phillips yeah kenda roller
yep jim draper yes i'll handle

397

00:54:24,880 --> 00:54:34,400
yes yeah okay okay motion is
period we are adjourned at 902 a.m

398

00:54:36,720 --> 00:54:42,400
and at this time i'd like to call to order a
committee meeting at a meeting of the finance

399

00:54:42,400 --> 00:54:49,440
committee of the orleans land restoration
corporation at 9 03 a.m before we begin let

400

00:54:49,440 --> 00:54:55,280
me state that because of the kovit 19 emergency
and state and federal bans on large meetings

401

00:54:55,280 --> 00:55:01,920
and pursuant to governor como's executive
order 220.1 suspending the open meetings law

402

00:55:01,920 --> 00:55:06,720
the orleans land restoration corporation finance
committee meeting will be held electronically

403

00:55:06,720 --> 00:55:11,520
via video streaming instead of a public meeting
members of the public may listen to the committee

404

00:55:11,520 --> 00:55:17,200
meeting live by viewing the live stream on the
orleans economic development agency youtube

405

00:55:17,200 --> 00:55:24,480
channel or by following the link on the website's
homepage orleansdevelopment.org this meeting

406

00:55:24,480 --> 00:55:30,960
will be transcribed and posted on the orleans
economic development agency website at a later

407

00:55:30,960 --> 00:55:37,680

date let us begin billion if you would please
take a roll calm attendance stand the phillips

408

00:55:39,920 --> 00:55:54,560

here hand the roller yes good paper here honda
here at advance here okay okay and we do have

409

00:55:54,560 --> 00:56:01,520

a quorum moving on you obviously need a copy
of the august 13 2020 minutes of the previous

410

00:56:01,520 --> 00:56:08,240

committee meeting is there any additions
deletions or corrections to those minutes

411

00:56:11,360 --> 00:56:14,160

hearing them be happy to attain a motion to accept

412

00:56:14,160 --> 00:56:18,480

the minutes of the august 13
2020 finance committee meeting

413

00:56:24,320 --> 00:56:29,840

i'll make that much promotion made
by ed urbanic do we have a second

414

00:56:31,840 --> 00:56:35,040

seconded by john the phillips diamond
if you would please roll call both

415

00:56:35,600 --> 00:56:47,280

and the phillips yeah and the roller yes
skip draper yes i'll handle yes that urbanic

416

00:56:47,920 --> 00:56:56,880

yes yes okay and the meeting minutes are approved
moving on financials monthly financials stage one

417

00:56:59,040 --> 00:57:03,040

uh so obviously these are the bank
accounts the this is the operating

418

00:57:03,040 --> 00:57:08,320

account the first one on page one page two
is the gain loan account showing a 116.

419

00:57:09,040 --> 00:57:17,760

um page three balance sheet uh balance sheet
remains okay i mean we can there's no cash

420

00:57:18,320 --> 00:57:25,040

um if you look up in the first few lines it's kind
of tough to see what what cash or whatever but if

421

00:57:25,040 --> 00:57:32,160

the very first sign the checking count 9 000 this
year 14 000 last year um and then the other ones

422

00:57:32,160 --> 00:57:41,200

were just holding accounts so um yeah we're you
know it's it's um lane restoration's doing fine

423

00:57:41,760 --> 00:57:47,360

um and they're helping us pay the bills so
that that's been awesome uh the budget's on

424

00:57:47,360 --> 00:57:56,720

page five um it shows a big income um we did
get the final uh gain loan transfer from um

425

00:57:57,600 --> 00:58:05,360

uh tennessee finger lakes so uh that's at a 1000
that shows there um transaction detail on page six

426

00:58:06,880 --> 00:58:17,280

and um then the aging um aging report on page
seven um and everybody is really uh is making

427

00:58:17,280 --> 00:58:23,280

their payments we have no longer um no more
forbearance i love that word because i learned

428

00:58:23,280 --> 00:58:32,560

like this banking word forbearance um so so

we we have uh everybody's everybody's paying

429

00:58:32,560 --> 00:58:37,760

back again so that's helping our
cash flow also so there you go okay

430

00:58:39,680 --> 00:58:46,640

isn't that organic yeah and thank god enervatics
here now i am learning some new banking words and

431

00:58:49,040 --> 00:58:54,000

yeah i love hearing the word forbearance
especially when it's classified credit

432

00:58:59,200 --> 00:59:03,840

i'm going to have to learn
that now classified credit

433

00:59:05,120 --> 00:59:09,040

well you're just gonna have to stick around and
so you can use all these new words yeah right

434

00:59:12,640 --> 00:59:21,920

okay any questions financials okay hearing
none i'd be happy to entertain a motion

435

00:59:21,920 --> 00:59:27,440

either to recommend or to not recommend
to the board this month's financial report

436

00:59:30,720 --> 00:59:36,640

i'll make that motion edibanic are you
making a motion to recommend that yes

437

00:59:37,680 --> 00:59:42,320

okay emotion made by ed urbanic to
recommend the financial so we have a

438

00:59:42,320 --> 00:59:51,920

second skip second second about skip trooper
diane if you would please roll call vote

439

00:59:52,560 --> 01:00:03,920

sander phillips yes panda roller yes skip
draper yeah a hand on yes had a bannock

440

01:00:04,640 --> 01:00:14,480
yes okay okay the motion is carried thank you
moving on legal kevin anything for us no sir

441

01:00:16,000 --> 01:00:23,600
okay moving on old business status of sierra
biological gain laws as i said in the past um

442

01:00:23,600 --> 01:00:31,280
on the other meeting um casey decided
not to to close on the loan um at the end

443

01:00:31,280 --> 01:00:36,720
uh he made excuse me he made some other
um other arrangements the project's going

444

01:00:36,720 --> 01:00:42,400
well if you ever get a chance to go down
sweat road just north of 104 he's on the

445

01:00:42,400 --> 01:00:48,320
east side with a beautiful new building so a
lot of bugs going in there so that'll be good

446

01:00:53,920 --> 01:01:02,320
okay thank you for that update any other old
business moving on new business any new business

447

01:01:05,840 --> 01:01:12,880
hearing none be happy entertain a
motion to adjourn the finance committee

448

01:01:12,880 --> 01:01:17,680
meeting for the orleans land restoration
corporation some of the lower

449

01:01:20,320 --> 01:01:27,600
motion made by kendall roller do we have
a second second header back second bite or

450

01:01:27,600 --> 01:01:39,120
banana if you would please rope also down the
phillips yes and the roller yep hip draper yes

451
01:01:41,120 --> 01:01:52,080
yes yeah okay okay the motion is carried
and we are adjourned at 9 10 am at this

452
01:01:52,080 --> 01:01:58,080
time i would like to call to order a meeting
of the board of directors of the orleans

453
01:01:58,080 --> 01:02:07,680
land restoration corporation um this friday
september 11 2020 at 9 10 a.m before we begin

454
01:02:07,680 --> 01:02:12,480
let me say because of the coven 19 emergency
and state and federal bands and large meetings

455
01:02:12,480 --> 01:02:19,120
and pursuant to governor comey's executive
order 220.1 suspending the open meeting plot

456
01:02:19,120 --> 01:02:24,000
the orleans land restoration corporation
board meeting will be held electronically via

457
01:02:24,000 --> 01:02:28,240
video streaming instead of a public meeting
members of the public may listen to the

458
01:02:28,240 --> 01:02:34,160
board meeting live by viewing the button the live
stream on the orleans economic development agency

459
01:02:34,160 --> 01:02:42,000
youtube channel or by following the link on the
website's home page orleansdevelopment.org diane

460
01:02:42,000 --> 01:02:54,160
if you would please start with a roll call for
attendance john de phillips here kendall roller

461
01:02:56,480 --> 01:03:03,600
skip draper yeah how hand on here edibanic here

462
01:03:04,320 --> 01:03:10,960
okay okay and we do have a quorum moving on
approval of the previous board meeting minutes

463
01:03:10,960 --> 01:03:17,040
you all received a copy of those minutes of
august 13 2020 any corrections additions deletions

464
01:03:20,000 --> 01:03:22,960
hearing none we have to entertain
a motion to accept the minutes

465
01:03:24,720 --> 01:03:29,840
enter bannock will make that world
motion made by edward bennett seconded by

466
01:03:33,600 --> 01:03:43,840
so seconded by john de phillips diane if you
would please roll call vote and phillips yeah

467
01:03:45,440 --> 01:03:54,000
yeah yeah draper yes i'll handle organic yes okay

468
01:03:55,920 --> 01:04:00,560
okay the motion is carried moving on
to financials it has been recommended

469
01:04:02,240 --> 01:04:06,880
accept the financial system motion
made by kendaron do we have a second

470
01:04:10,480 --> 01:04:15,600
second erbanic second if i had organic
diana do it please roll call both

471
01:04:16,160 --> 01:04:25,840
down the phillips yeah and the roller
yes get bigger yeah hot handle yes

472

01:04:27,600 --> 01:04:35,280
yes okay okay and the motion is carried
moving on legal anything for us today kevin

473
01:04:36,960 --> 01:04:42,960
no cert okay very good moving on
to operations anything relative to

474
01:04:42,960 --> 01:04:46,000
facilities and sites further
than we need to discuss jim

475
01:04:47,200 --> 01:04:54,800
we're good okay moving on old business any
items of old business that needs to be discussed

476
01:04:58,640 --> 01:05:02,640
carrying none move on to new
business any new business items

477
01:05:05,040 --> 01:05:12,960
i just have a question right arrogance
running the oda site 141 north avenue

478
01:05:12,960 --> 01:05:17,760
as far as the village are they keeping up
with what's required from your perspective

479
01:05:19,440 --> 01:05:27,440
um yeah it's been a little spotty
with a village um we have hired

480
01:05:27,440 --> 01:05:34,560
a cleaning one of diane's customers one of diane's
uh students actually we hired her back i don't

481
01:05:34,560 --> 01:05:42,480
know june maybe to come every other week and to do
our offices and all the touch points in the area

482
01:05:43,360 --> 01:05:49,600
um if you haven't been up the offices
we also you know uh locked the uh

483

01:05:50,160 --> 01:05:54,640
the south west door you can't come up the
stairs and come into our office anymore you

484

01:05:54,640 --> 01:06:00,640
gotta come through there's a cleaning station
um obviously our offices are set up ideally for

485

01:06:00,640 --> 01:06:06,960
social distancing uh we all have our
own offices and that type of thing so uh

486

01:06:07,520 --> 01:06:14,240
i i i think i'll let the other guys chime in
if they want but i think um we've had some

487

01:06:15,040 --> 01:06:20,880
in person off uh meetings in the main
conference room where we're able to have four

488

01:06:21,600 --> 01:06:32,960
four people social distanced um the protocol is to
disinfect the tables and stuff when we're done and

489

01:06:32,960 --> 01:06:38,640
um i i think it's been working out pretty well i
i'll let gay and diane if they have any concerns

490

01:06:41,520 --> 01:06:46,080
um about how the how we're
handling our end of this no

491

01:06:54,640 --> 01:07:00,160
um yeah i interviewed a few people
in in the room and no problem so

492

01:07:02,560 --> 01:07:08,000
okay great job you guys thank you good that's good
to hear and that's a great question thanks ken

493

01:07:09,040 --> 01:07:10,160
any other new business

494

01:07:12,560 --> 01:07:15,680

hearing none any need for an executive session

495

01:07:20,160 --> 01:07:27,040

hearing none before we adjourn i only have one question if we go through to the zoom platform

496

01:07:27,040 --> 01:07:30,560

does that mean i have to get up earlier and do my hair yes

497

01:07:37,600 --> 01:07:41,040

and with and with that i'd be happy to have a motion to

498

01:07:52,960 --> 01:08:01,680

motion made by kenda roller to adjourn do we have a second burbank second second if i had urbanic

499

01:08:01,680 --> 01:08:12,080

diamond if you would please roll call vote scanda phillip yes and the roller yeah yeah drinker yes

500

01:08:12,640 --> 01:08:23,840

we'll hand though yes yes okay all right and ladies and gentlemen we are adjourned thank you

501

01:09:05,120 --> 01:09:05,620

you