



## COIDA/OLDC/OLRC

### 2018 Year End Report

Updated: 03/04/19

#### ▪ COIDA

The COIDA mission is to create and retain employment opportunities, enhance general prosperity and economic welfare of the people of Orleans County. This mission is accomplished through the financing, development, sponsorship, acquisition, construction and equipping of economic development projects.

#### ○ Projects

- Project results
  - \$ 18,500,000 Investment in Orleans County
  - 42 New Jobs
- Project Detail
  - Takeform
    - Project Type – New Build
    - Existing Company
    - Village of Medina
    - \$ 2,500,000 Company Investment
    - 40 -New Jobs
  - Holley Gardens
    - Project Type – Renovation
    - New Company
    - Village of Holley
    - \$16,000,000 Company Investment
    - 20 – New Jobs
- ORLF-Orleans Revolving Loan Fund
  - Takeform
    - Project Type- Equipment
    - Existing Company
    - Village of Medina
    - Loan Amount : \$ 120,000
  - Total ORLF Loans made to date- \$ 3,315,000
  - 2019 will be the last year for the ORLF Loan Fund. NYS has called the money back and the fund will shut down 03.31.19.
- 2018 PILOT Revenue
  - \$ 277,000 County
  - \$ 128,000 Towns
  - \$ 228,000 Villages
  - \$ 592,000 Schools
  - \$ 1,224,000 Total

- 2018 Projects-Identified
      - Hotel Project
        - Project Type – New Build
        - Village of Medina
        - \$ 4,000,000 Company Investment
        - 8 New Jobs
      - Niagara Food Specialties
        - Project Type – New Company
        - Town of Yates
        - \$ 3,500,000 Company Investment
        - 20 New Jobs
      - Snappy
        - Project Type – Expansion
        - Village of Medina
        - \$ TBD Company Investment
        - TBD-New Jobs
    - **COIDA Property Development**
      - Albion Business Park
        - RFP developed and release for possible uses of the site with no responses. The Board will continue to market the site with expectations of selling it.
      - Holley Park
        - Wetland remediation has been approved by the Army Corp of Engineers
      - Medina Business Park
        - Received \$20,000 in funding through the CFA for a \$75,000 planning project. Working on funding to remaining balance.
      - 3959 Bates Road
        - Continued work on the NYS DEC ERP
    - **Operations**
      - OEDA Marketing
        - Retained Mindful Media to continue our marketing program.
        - Continued to upgrade the OEDA website: [orleansdevelopment.org](http://orleansdevelopment.org)
        - Continued our presence on social media including Facebook and Twitter accounts
        - Continued to work with our regional marketing partners, InBN (Invest Buffalo-Niagara) and GRE (Greater Rochester Enterprises).
    - **Finger Lakes Regional Development Council**
      - Lynne Johnson, Chairman of the Orleans County Legislature and Paul Fortin, WNA Holley, are the Orleans County representatives.

- **OCLDC-Orleans Local Development Corporation.**

The OCLDC mission is to work with Orleans County residents to promote additional employment, to maintain and encourage job opportunities and business development. To instruct or train individuals to improve or to develop their capabilities for jobs and business development. To enhance the general prosperity and the economic welfare of the people of Orleans County.

- **Funding**

- No new funding in 2018

- **Training**

- Fall 2018 Class – 10 Orleans County participants
- Spring 2018 Class – 11 Orleans County participants
- To date 495 Orleans County residents have completed the MAP training.

- **Loans**

- New-2018
  - DC Hauling \$35,000; 1 Job
  - Gallo Hauling \$40,000; 1 job
- Total Small Business Loans Outstanding - \$ 166,500
- Total Small Business Loans made to date- \$ 1,850,000
- 2019 will be the last year for the OCLDC Loan Fund. NYS has called the money back and the fund will shut down 03.31.19.

- **OLRC-Orleans Land Restoration Corporation**

The OLRC mission is to encourages the establishment or expansion of businesses and investment within Orleans County by making loans to businesses located in Orleans County, acquiring, by purchase, grant, gift or otherwise, real property and improving, maintaining and managing such property within Orleans County in order to create opportunities for the residents of Orleans County and combat community deterioration.

- **Community-Staff Involvement**

- Medina Business Association (MBA)-Gabrielle Barone
- Western Orleans Comprehensive Plan Committee- Gabrielle Barone
- GCC Orleans Campus Board Member-James Whipple
- Orleans Community Health Board Member-James Whipple
- Oak Orchard Lighthouse Committee-Diane Blanchard
- Sandstone Society-Gabrielle Barone
- Town of Yates Board-James Whipple