

Orleans Economic Development Agency 2020 Proposed Operating Budget

Updated 11/22/2019

	Jan - Jul 19	Est 2019 End Totals	2019 Annual Budget	2020 Annual Budget	Change 2020-2019	Comments	PARIS Report
980 · Revenues							
2116 · Fees (specify)							
2116.07 · Administrative Fee	0.00	0.00	5,000.00	0.00	-5,000.00		CFS
2116.01 · Application Fees	3,000.00	5,142.86	5,000.00	6,000.00	1,000.00		CFS
2116.03 · Economic Development Fees	86,052.00	140,000.00	190,000.00	225,000.00	35,000.00		CFS
2116.04 · Consulting	39,363.05	50,000.00	5,000.00	55,000.00	1.00	OLRC & OCLDC	CFS
2116.05 · Service Charge	-11.00	0.00	0.00	0.00	0.00		CFS
Total 2116 · Fees (specify)	128,404.05	195,142.86	205,000.00	286,000.00	31,001.00		CFS
2410 · Rental of Real Property	2,100.00	3,600.00	8,600.00	3,600.00	-5,000.00		RFI
2706 · Grants from Local Governments							
2706.01 · Empire Zone Support	0.00	5,000.00	5,000.00	15,500.00	10,500.00		MSG
2706.02 · Grants from Local Govts - County	153,000.00	190,000.00	190,000.00	190,000.00	0.00		MSG
2706.03 · Orleans Land Restoration corp	0.00	20,000.00	20,000.00	0.00	-20,000.00	See 2116.04 Consulting	PAS
2706.04 · Orleans County Local Development	0.00	15,000.00	15,000.00	0.00	-15,000.00	See 2116.04 Consulting	PAS
Total 2706 · Grants from Local Governments	153,000.00	230,000.00	230,000.00	205,500.00	-24,500.00		
2770 · Other Unclassified Revenue							
2770.1 · Misc. Reimbursements	179.54	307.78	250.00	300.00	50.00		OOR
2770.2 · Misc. Income	0.00	0.00	0.00	0.00	0.00	Adjusted	OOR
2770 · Other Unclassified Revenue - Other	55,000.00	55,000.00	0.00	0.00	0.00	Grant	OOR
Total 2770 · Other Unclassified Revenue	55,179.54	55,307.78	250.00	300.00	50.00		OOR
Total 980 · Revenues	338,683.59	484,050.64	443,850.00	495,400.00	1,551.00		
522 · Expenses							
6460.1 · Salaries & related expenses							
6460.11 · Salaries & wages	140,404.90	240,694.11	238,700.00	253,000.00	14,300.00	6% Increase	S&W
6460.12 · Other Payroll Expenses	76.93	77.00	0.00	0.00	0.00		OEB
6460.13 · Social Security Expense	8,553.42	14,663.01	14,000.00	14,000.00	0.00		OEB
6460.14 · Fed Unemp Tax Exp	148.10	253.89	300.00	300.00	0.00		OEB
6460.15 · Medicare Exp.	2,000.35	3,429.17	3,000.00	3,500.00	500.00		OEB

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6460.17 · NYS Unemploy. Ins.	285.70	489.77	1,000.00	500.00	-500.00		OEB
6460.18 · Disability Cnty Self-Ins	5,279.56	6,000.00	6,000.00	6,000.00	0.00		OEB
Total 6460.1 · Salaries & related expenses	156,748.96	265,606.95	263,000.00	277,300.00	14,300.00		
6460.3 · Depreciation & amortization exp							
6460.31 · Deprec & amort - allowable	0.00	6,000.00	6,000.00	6,000.00	0.00		ONE
Total 6460.3 · Depreciation & amortization exp	0.00	6,000.00	6,000.00	6,000.00	0.00		
6460.4 · Contractual Expenses							
~4.100 · Other personnel expenses							
~4.101 · Legal fees	38,070.58	55,000.00	25,000.00	45,000.00	20,000.00		PSC
~4.102 · Accounting fees	560.00	960.00	3,500.00	1,000.00	-2,500.00		PSC
~4.103 · Consultant Services	-334.98	0.00	0.00	20,000.00	20,000.00		PSC
~4.105 · Payroll Services	1,314.95	2,254.20	3,600.00	2,300.00	-1,300.00		PSC
~4.107 · Professional fees - other	7,675.00	10,000.00	5,000.00	5,000.00	0.00		PSC
Total ~4.100 · Other personnel expenses	47,285.55	68,214.20	37,100.00	73,300.00	36,200.00		PSC
~4.200 · Non-personnel expenses							
~4.201 · Supplies	1,695.95	2,500.00	2,000.00	2,000.00	0.00		S&M
~4.202 · Telephone & telecommunications	4,531.91	7,000.00	7,000.00	5,000.00	-2,000.00		S&M
~4.203 · Postage, shipping, delivery	492.35	800.00	800.00	500.00	-300.00		S&M
~4.204 · Equip rental & maintenance	4,610.60	7,000.00	2,000.00	5,000.00	3,000.00		S&M
~4.205 · Printing & copying	36.71	62.93	300.00	100.00	-200.00		S&M
~4.206 · Books, subscriptions, reference	355.00	500.00	500.00	400.00	-100.00		S&M
~4.207 · Advertising expenses	378.88	649.51	0.00	500.00	500.00		S&M
~4.208 · Marketing	16,778.75	30,000.00	15,000.00	20,000.00	5,000.00		S&M
4210 · Web Site Maintenance	495.00	848.57	500.00	1,000.00	500.00		S&M
Total ~4.200 · Non-personnel expenses	29,375.15	49,361.01	28,100.00	34,500.00	6,400.00		S&M
~4.300 · Occupancy expenses							
~4.301 · Rent, parking, other occupancy	14,163.00	24,348.00	24,348.00	24,840.00	492.00		OOE
Total ~4.300 · Occupancy expenses	14,163.00	24,348.00	24,348.00	24,840.00	492.00		OOE
~4.500 · Property Management Expense							

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~4.501 · Industrial Park Management	0.00	500.00	1,000.00	0.00	-1,000.00		OOE
4.505 · 121 N Main St	0.00	200.00	200.00	200.00	0.00		OOE
Total ~4.500 · Property Management Expense	0.00	700.00	1,200.00	200.00	-1,000.00		OOE
~4.700 · Travel & training							
~4.701 · Travel	5,894.71	6,000.00	3,000.00	3,000.00	0.00		OOE
~4.702 · Conference,convention,meeting	20.00	500.00	500.00	500.00	0.00		OOE
~4.703 · Staff development	0.00	500.00	500.00	2,500.00	2,000.00	Added \$2000 Leadership	OOE
~4.704 · Meals	2,153.72	3,000.00	2,000.00	2,500.00	500.00		OOE
Total ~4.700 · Travel & training	8,068.43	10,000.00	6,000.00	8,500.00	2,500.00		OOE
~4.800 · Misc. expenses							
~4.802 · Insurance - non-employee	0.00	0.00	0.00	0.00	0.00		OOE
~4.803 · Membership dues - organization	1,660.00	2,000.00	1,500.00	2,000.00	500.00		OOE
~4.805 · Outside computer services	127.50	500.00	500.00	500.00	0.00		OOE
~4.807 · Other expenses	0.00	0.00	1,000.00	0.00	-1,000.00		OOE
~4.808 · Other Reimbursements	23.24	50.00	0.00	100.00	100.00		OOE
~4.800 · Misc. expenses - Other	3,500.00	3,500.00	0.00	0.00	0.00		OOE
Total ~4.800 · Misc. expenses	5,310.74	6,050.00	3,000.00	2,600.00	-400.00		OOE
Total 6460.4 · Contractual Expenses	104,202.87	158,673.21	99,748.00	143,940.00	44,192.00		
6460.8 · Employee Benefits							
6460.81 · Health Insurance	18,959.64	32,502.24	32,508.00	35,000.00	2,492.00	Estimate	OEB
Total 6460.8 · Employee Benefits	18,959.64	32,502.24	32,508.00	35,000.00	2,492.00		
Total 522 · Expenses	279,911.47	462,782.40	401,256.00	462,240.00	60,984.00		
Net Income	58,772.12	21,268.24	42,594.00	33,160.00	-59,433.00		
Depreciation Add Back	0.00	6,000.00	6,000.00	6,000.00	0.00		
6460.82 · Pension plan contributions	0.00	-34,927.00	-34,927.00	-36,699.00	-1,772.00	NYSLRS Estimate	

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Cash Flow	58,772.12	-7,658.76	13,667.00	2,461.00	-11,206.00		