

Orleans Land Restoration Corporation

121 North Main Street
Albion, NY 14411

(585) 589-7060

OLRC Board Meeting Agenda

Friday March 8, 2024 at 9:00 AM

Updated: 03/06/24

This meeting will be held at the offices of 121 North Main St, FL 2, Albion, NY 14411.

- **Roll Call** – Calling of Board members, announcement as to whether a quorum is present
- **Approval of the previous Board Meeting Minutes**
 - **February 16, 2024 Meeting Minutes-(Electronic) – Motion**
- **Financials**
 - **Consider the OLRC Monthly Financials – Motion**
- **Legal**
- **Operations Report**
 - **Facilities/Sites**
- **Old Business**
- **New Business**
 - **Consider the approval of the 2023 year end Report - Motion**
- **Executive Session – If Required – Motion (Including invitees)**
 - **Action on any matters from executive session – Motion**
- **Motion to adjourn**



KeyBank
 P.O. Box 93885
 Cleveland, OH 44101-5885

Corporate Banking Statement
 February 29, 2024
 page 1 of 3

852359047

3 X 968 00003 R EM T1
 ORLEANS LAND RESTORATION CORPORATION
 121 N MAIN ST FL 2
 ALBION NY 14411-1237

Questions or comments?
 Call 1-800-821-2829

OLRC

Commercial Transaction 852359047
 ORLEANS LAND RESTORATION CORPORATION

Beginning balance 1-31-24	\$104,102.85
7 Additions	+21,344.71
3 Subtractions	-8,193.00
Net fees and charges	-224.19
Ending balance 2-29-24	\$117,030.37

Additions

Deposits	Date	Serial #	Source	
	2-1		Deposit Branch 0290 New York	\$5,258.33
	2-1		Deposit Branch 0290 New York	2,674.66
	2-1		Deposit Branch 0290 New York	2,176.57
	2-21		Deposit Branch 0290 New York	1,125.59
	2-26		Deposit Branch 0290 New York	5,258.33
	2-26		Deposit Branch 0290 New York	2,176.57
	2-28		Deposit Branch 0290 New York	2,674.66
			Total additions	\$21,344.71

Subtractions

Paper Checks * check missing from sequence

Check	Date	Amount	Check	Date	Amount	Check	Date	Amount
1083	2-12	\$1,500.00	1084	2-12	6,668.00	1085	2-12	25.00
Paper Checks Paid								\$8,193.00

Fees and charges

Date	Quantity	Unit Charge	
2-8-24	1	224.19	-\$224.19
Fees and charges assessed this period			-\$224.19

*Account Manager
 2/29/24
 [Handwritten signature]*

852359047

See your Account Analysis statement for details.

9:40 AM

03/05/24

Orleans Land Restoration Corporation
Reconciliation Summary
200.001 - OLRC Checking Acc Non Interest, Period Ending 02/29/2024

	<u>Feb 29, 24</u>
Beginning Balance	104,102.85
Cleared Transactions	
Checks and Payments - 4 Items	-8,417.19
Deposits and Credits - 7 Items	21,344.71
Total Cleared Transactions	<u>12,927.52</u>
Cleared Balance	<u>117,030.37</u>
Uncleared Transactions	
Checks and Payments - 3 Items	-12,595.98
Deposits and Credits - 3 Items	3,596.14
Total Uncleared Transactions	<u>-8,999.84</u>
Register Balance as of 02/29/2024	<u>108,030.53</u>
New Transactions	
Checks and Payments - 1 Item	-174.40
Total New Transactions	<u>-174.40</u>
Ending Balance	<u>107,856.13</u>

9:40 AM

03/05/24

Orleans Land Restoration Corporation
Reconciliation Detail
200.001 - OLRG Checking Acc Non Interest, Period Ending 02/29/2024

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						104,102.85
Cleared Transactions						
Checks and Payments - 4 Items						
Check	02/07/2024	1084	EFPR Group, CPAs...	X	-6,668.00	-6,668.00
Check	02/07/2024	1083	Mindful Media Group	X	-1,500.00	-8,168.00
Check	02/07/2024	1085	Roush C.P.A. PC	X	-25.00	-8,193.00
Check	02/29/2024			X	-224.19	-8,417.19
Total Checks and Payments					-8,417.19	-8,417.19
Deposits and Credits - 7 Items						
Payment	02/01/2024	86865	Quorum-Takeform	X	2,176.57	2,176.57
Payment	02/01/2024	2661	ARG Services of W...	X	2,674.66	4,851.23
Payment	02/01/2024	86866	Quorum-Takeform 2	X	5,258.33	10,109.56
Payment	02/21/2024	8178	MJZ Restaurant Gr...	X	1,125.59	11,235.15
Payment	02/26/2024	87126	Quorum-Takeform	X	2,176.57	13,411.72
Payment	02/26/2024	87125	Quorum-Takeform 2	X	5,258.33	18,670.05
Payment	02/28/2024	2700	ARG Services of W...	X	2,674.66	21,344.71
Total Deposits and Credits					21,344.71	21,344.71
Total Cleared Transactions					12,927.52	12,927.52
Cleared Balance					12,927.52	117,030.37
Uncleared Transactions						
Checks and Payments - 3 Items						
General Journal	01/01/2022	Audit ...			-91.98	-91.98
Check	01/26/2024	1080	H. Sicherman & Co...		-9,327.20	-9,419.18
Check	01/26/2024	1081	H. Sicherman & Co...		-3,176.80	-12,595.98
Total Checks and Payments					-12,595.98	-12,595.98
Deposits and Credits - 3 Items						
General Journal	12/31/2021	Audt ...			91.98	91.98
Payment	10/11/2023	16914	LynOaken Farms Inc		1,752.08	1,844.06
Payment	01/30/2024	17205	LynOaken Farms Inc		1,752.08	3,596.14
Total Deposits and Credits					3,596.14	3,596.14
Total Uncleared Transactions					-8,999.84	-8,999.84
Register Balance as of 02/29/2024					3,927.68	108,030.53
New Transactions						
Checks and Payments - 1 Item						
Check	03/01/2024	1086	Hurwitz Fine P.C.		-174.40	-174.40
Total Checks and Payments					-174.40	-174.40
Total New Transactions					-174.40	-174.40
Ending Balance					<u>3,753.28</u>	<u>107,856.13</u>



KeyBank
 P.O. Box 93885
 Cleveland, OH 44101-5885

Business Banking Statement
February 29, 2024
 page 1 of 2

329681253194

13 T 908 00000 R EM AO
 ORLEANS LAND RESTORATION CORP
 GAIN - ACCOUNT
 121 N. MAIN STREET - FLOOR 2
 ALBION NY 14411-1237

Questions or comments?
 Call our Key Business Resource Center
 1-888-KEY4BIZ (1-888-539-4249)

Gain

*Enroll in Online Banking today at Key.com.
 Access your available accounts, transfer funds and view your transactions right from your PC.*

KeyBank Business Interest Checking 329681253194
 ORLEANS LAND RESTORATION CORP
 GAIN - ACCOUNT

Beginning balance 1-31-24	\$184,617.18
1 Addition	+1,752.08
Interest paid	+1.48
Ending balance 2-29-24	\$186,370.74

Additions

Deposits	Date	Serial #	Source	
	2-7		Deposit Branch 0290 New York	\$1,752.08
Total additions				\$1,752.08

Interest earned

Annual percentage yield (APY) earned	0.01%
Number of days this statement period	29
Interest paid 2-29-24	\$1.48
Interest earned this statement period	\$1.47
Interest paid year-to-date	\$3.03
Interest earned (2023)	\$17.29

*Reviewed
 March 5th 2024
 Matt Holm*

9:42 AM

03/05/24

Orleans Land Restoration Corporation
Reconciliation Summary
200.004 - OLRC GAIN Interest Bearing, Period Ending 01/31/2024

	<u>Jan 31, 24</u>
Beginning Balance	184,617.18
Cleared Transactions	
Deposits and Credits - 2 Items	<u>1,753.56</u>
Total Cleared Transactions	<u>1,753.56</u>
Cleared Balance	<u>186,370.74</u>
Register Balance as of 01/31/2024	186,370.74
Ending Balance	186,370.74

9:42 AM

03/05/24

Orleans Land Restoration Corporation
Reconciliation Detail
200.004 - OLRC GAIN Interest Bearing, Period Ending 01/31/2024

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						184,617.18
Cleared Transactions						
Deposits and Credits - 2 Items						
Payment	02/07/2024	17515	LynOaken Farms Inc	X	1,752.08	1,752.08
Deposit	02/29/2024			X	1.48	1,753.56
Total Deposits and Credits					<u>1,753.56</u>	<u>1,753.56</u>
Total Cleared Transactions					<u>1,753.56</u>	<u>1,753.56</u>
Cleared Balance					<u>1,753.56</u>	<u>186,370.74</u>
Register Balance as of 01/31/2024					<u>1,753.56</u>	<u>186,370.74</u>
Ending Balance					<u><u>1,753.56</u></u>	<u><u>186,370.74</u></u>

9:47 AM
03/05/24
Accrual Basis

Orleans Land Restoration Corporation
Profit & Loss Budget Performance
February 2024

	<u>Feb 24</u>	<u>B</u>	<u>Jan - Feb 24</u>	<u>Y</u>	<u>A</u>
Ordinary Income/Expense					
Income					
OLRC Interest Income					
MJZ Restaurant Group LLC	43.64		43.64		
OLRC Interest Income - Other	306.21		539.11		
Total OLRC Interest Income	<u>349.85</u>		<u>582.75</u>		
Total Income	<u>349.85</u>		<u>582.75</u>		
Gross Profit	349.85		582.75		
Expense					
4191 · Special District Taxes	0.00		443.77		
6110 · Grant Expense	0.00		12,504.00		
6200 · Interest Expense					
6210 · Finance Charge	224.19		405.04		
Total 6200 · Interest Expense	<u>224.19</u>		<u>405.04</u>		
6270 · Professional Fees					
6280 · Legal Fees	0.00		194.40		
6650 · Accounting	25.00		50.00		
6270 · Professional Fees - Other	6,668.00		7,048.00		
Total 6270 · Professional Fees	<u>6,693.00</u>		<u>7,292.40</u>		
6770 · Supplies					
6780 · Marketing	1,500.00		1,500.00		
Total 6770 · Supplies	<u>1,500.00</u>		<u>1,500.00</u>		
Total Expense	<u>8,417.19</u>		<u>22,145.21</u>		
Net Ordinary Income	-8,067.34		-21,562.46		
Other Income/Expense					
Other Income					
7010 · Interest Income	1.48		3.03		
Total Other Income	<u>1.48</u>		<u>3.03</u>		
Other Expense					
8012 · Transfer to related party	0.00		282,132.08		
Total Other Expense	<u>0.00</u>		<u>282,132.08</u>		
Net Other Income	<u>1.48</u>		<u>-282,129.05</u>		
Net Income	<u><u>-8,065.86</u></u>		<u><u>-303,691.51</u></u>		

Orleans Land Restoration Corporation

Balance Sheet Prev Year Comparison

As of February 29, 2024

	Feb 29, 24	Feb 28, 23	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
200 - Cash Account	108,030.53	48,811.86	59,218.67	121.3%
200.001 - OLRG Checking A...	186,370.74	167,080.21	19,290.53	11.6%
Total 200 - Cash Account	<u>294,401.27</u>	<u>215,892.07</u>	<u>78,509.20</u>	<u>36.4%</u>
Total Checking/Savings	294,401.27	215,892.07	78,509.20	36.4%
Accounts Receivable				
1200 - Accounts Receivable	-12,987.23	-1,125.59	-11,861.64	-1,053.8%
Total Accounts Receivable	<u>-12,987.23</u>	<u>-1,125.59</u>	<u>-11,861.64</u>	<u>-1,053.8%</u>
Other Current Assets				
Loan Principal-Current				
ARG Services of WNY Inc.	-5,064.23	24,898.85	-29,963.08	-120.3%
LynOaken Farms Inc.	-3,331.94	16,576.69	-19,908.63	-120.1%
MJZ Restaurant Group/Zam...	12,041.24	10,674.32	1,366.92	12.8%
Quorum-Takeform	2,170.23	21,252.19	-19,081.96	-89.8%
Quorum-Takeform#2	36,564.02	51,329.39	-14,765.37	-28.8%
Quorum Group LLC	150,000.00	150,000.00	0.00	0.0%
Velociti	0.00	79,939.04	-79,939.04	-100.0%
Total Loan Principal-Current	<u>192,379.32</u>	<u>354,670.48</u>	<u>-162,291.16</u>	<u>-45.8%</u>
Total Other Current Assets	<u>192,379.32</u>	<u>354,670.48</u>	<u>-162,291.16</u>	<u>-45.8%</u>
Total Current Assets	473,793.36	569,436.96	-95,643.60	-16.8%
Fixed Assets				
Accum Depreciation	-4,675.00	-4,675.00	0.00	0.0%
Equipment	4,675.00	4,675.00	0.00	0.0%
Holley Business Park	319,622.09	319,622.09	0.00	0.0%
Land				
OLRC 3959 Bates Road	61,066.18	61,066.18	0.00	0.0%
Land - Other	178,836.26	178,836.26	0.00	0.0%
Total Land	<u>239,902.44</u>	<u>239,902.44</u>	<u>0.00</u>	<u>0.0%</u>
Medina Business Park				
MBP Sewer System	160,116.29	160,116.29	0.00	0.0%
SS Interagency Installment	11,034.86	11,034.86	0.00	0.0%
Medina Business Park - Other	87,245.63	87,245.63	0.00	0.0%
Total Medina Business Park	<u>258,396.78</u>	<u>258,396.78</u>	<u>0.00</u>	<u>0.0%</u>
Total Fixed Assets	817,921.31	817,921.31	0.00	0.0%

Orleans Land Restoration Corporation

Balance Sheet Prev Year Comparison

As of February 29, 2024

	Feb 29, 24	Feb 28, 23	\$ Change	% Change
Other Assets				
Confingent Deferred Loans				
MJZ Restaurant Group/Zambis...	39,000.00	39,000.00	0.00	0.0%
Quorum-Takeform#2 5/30/19	-300,000.00	-300,000.00	0.00	0.0%
Quorum Group LLC 2/1/2019	-150,000.00	-150,000.00	0.00	0.0%
Velociti 12/07/2022	0.00	-275,000.00	275,000.00	100.0%
Total Confingent Deferred Loans	<u>-411,000.00</u>	<u>-686,000.00</u>	<u>275,000.00</u>	<u>40.1%</u>
Deposit for Land Option	45,000.00	45,000.00	0.00	0.0%
Due from OEDA	132,838.96	132,838.96	0.00	0.0%
Loan Receivable-Non Current				
ARG SERVICES of WNY Inc.	51,945.77	51,945.77	0.00	0.0%
LynOaken Farms Inc.	104,163.90	104,163.90	0.00	0.0%
MJZ Restaurant Group	7,824.02	22,026.91	-14,202.89	-64.5%
Quorum-Takeform	0.00	6,492.87	-6,492.87	-100.0%
Quorum-Takeform #2	0.00	46,932.87	-46,932.87	-100.0%
Velociti	0.00	187,237.22	-187,237.22	-100.0%
Total Loan Receivable-Non Current	<u>163,933.69</u>	<u>418,799.54</u>	<u>-254,865.85</u>	<u>-60.9%</u>
OLRC Deferred Loan				
Velociti	0.00	275,000.00	-275,000.00	-100.0%
Total OLRC Deferred Loan	<u>0.00</u>	<u>275,000.00</u>	<u>-275,000.00</u>	<u>-100.0%</u>
OLRC Deferred Loan Allowance	-39,000.00	-39,000.00	0.00	0.0%
Quorum Group LLC	300,000.00	300,000.00	0.00	0.0%
Total Other Assets	<u>191,772.65</u>	<u>446,638.50</u>	<u>-254,865.85</u>	<u>-57.1%</u>
TOTAL ASSETS	<u>1,483,487.32</u>	<u>1,833,996.77</u>	<u>-350,509.45</u>	<u>-19.1%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
Keppler Site - C/P	5,000.00	5,000.00	0.00	0.0%
Keppler Site Loan Payable	-6,500.00	0.00	-6,500.00	-100.0%
Keppler Site Loan Payable -...	-5,000.00	-5,000.00	0.00	0.0%
Mortgage Payable-Current	40,813.00	40,813.00	0.00	0.0%
Repay to OEDA/ORL/OLRC	81,685.04	81,685.04	0.00	0.0%
Total Other Current Liabilities	<u>115,998.04</u>	<u>122,498.04</u>	<u>-6,500.00</u>	<u>-5.3%</u>
Total Current Liabilities	<u>115,998.04</u>	<u>122,498.04</u>	<u>-6,500.00</u>	<u>-5.3%</u>

Orleans Land Restoration Corporation
Balance Sheet Prev Year Comparison
 As of February 29, 2024

	Feb 29, 24	Feb 28, 23	\$ Change	% Change
Long Term Liabilities				
Current Portion-Contra Account	-40,813.00	-40,813.00	0.00	0.0%
Mortgage Loan-Cardone Trust	-0.17	-0.17	0.00	0.0%
Total Long Term Liabilities	<u>-40,813.17</u>	<u>-40,813.17</u>	<u>0.00</u>	<u>0.0%</u>
Total Liabilities	75,184.87	81,684.87	-6,500.00	-8.0%
Equity				
1110 - Retained Earnings	1,485,598.17	1,588,132.28	-102,534.11	-6.5%
1120 - Transfer to IDA	226,395.79	226,395.79	0.00	0.0%
Net Income	-303,691.51	-62,216.17	-241,475.34	-388.1%
Total Equity	<u>1,408,302.45</u>	<u>1,752,311.90</u>	<u>-344,009.45</u>	<u>-19.6%</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,483,487.32</u></u>	<u><u>1,833,996.77</u></u>	<u><u>-350,509.45</u></u>	<u><u>-19.1%</u></u>

9:46 AM
 03/05/24
 Accrual Basis

Orleans Land Restoration Corporation Transaction Detail by Account February 2024

Type	Date	Name	Memo	Split	Amount	Balance
Feb 24						
Invoice	02/01/2024	Quorum-T...		-SPLIT-	2,176.57	2,176.57
Invoice	02/01/2024	Quorum-T...	Monthly Principle Payment	1200 · Accounts Recei...	-2,164.36	12.21
Invoice	02/01/2024	Quorum-T...	Interest due on this pay...	1200 · Accounts Recei...	-12.21	0.00
Invoice	02/01/2024	ARG Servi...		-SPLIT-	2,674.66	2,674.66
Invoice	02/01/2024	ARG Servi...	Monthly Principle Payment	1200 · Accounts Recei...	-2,535.67	138.99
Invoice	02/01/2024	ARG Servi...	Interest due on this pay...	1200 · Accounts Recei...	-138.99	0.00
Invoice	02/01/2024	Quorum-T...		-SPLIT-	5,258.33	5,258.33
Invoice	02/01/2024	Quorum-T...	Monthly Principle Payment	1200 · Accounts Recei...	-5,188.74	69.59
Invoice	02/01/2024	Quorum-T...	Interest due on this pay...	1200 · Accounts Recei...	-69.59	0.00
Invoice	02/01/2024	LynOaken...		-SPLIT-	1,752.08	1,752.08
Invoice	02/01/2024	LynOaken...	Monthly Principle Payment	1200 · Accounts Recei...	-1,666.66	85.42
Invoice	02/01/2024	LynOaken...	Interest due on this pay...	1200 · Accounts Recei...	-85.42	0.00
Invoice	02/01/2024	MJZ Rest...		-SPLIT-	1,125.59	1,125.59
Invoice	02/01/2024	MJZ Rest...	MJZ Restaurant Group L...	1200 · Accounts Recei...	-1,081.95	43.64
Invoice	02/01/2024	MJZ Rest...	Interest due on this pay...	1200 · Accounts Recei...	-43.64	0.00
Payment	02/01/2024	ARG Servi...		1200 · Accounts Recei...	2,674.66	2,674.66
Payment	02/01/2024	ARG Servi...		200.001 · OLRC Check...	-2,674.66	0.00
Payment	02/01/2024	Quorum-T...		1200 · Accounts Recei...	5,258.33	5,258.33
Payment	02/01/2024	Quorum-T...		200.001 · OLRC Check...	-5,258.33	0.00
Payment	02/01/2024	Quorum-T...		1200 · Accounts Recei...	2,176.57	2,176.57
Payment	02/01/2024	Quorum-T...		200.001 · OLRC Check...	-2,176.57	0.00
Check	02/07/2024	Mindful M...	Branding and Collate...	6780 · Marketing	-1,500.00	-1,500.00
Check	02/07/2024	Mindful M...	Branding and Collateral/ ...	200.001 · OLRC Check...	1,500.00	0.00
Check	02/07/2024	EFPR Gro...	Audit services Dec 3...	6270 · Professional Fees	-6,668.00	-6,668.00
Check	02/07/2024	EFPR Gro...	Audit services Dec 31st ...	200.001 · OLRC Check...	6,668.00	0.00
Check	02/07/2024	Roush C....	Accounting Services...	6650 · Accounting	-25.00	-25.00
Check	02/07/2024	Roush C....	Accounting Services Ja...	200.001 · OLRC Check...	25.00	0.00
Payment	02/07/2024	LynOaken...		1200 · Accounts Recei...	1,752.08	1,752.08
Payment	02/07/2024	LynOaken...		200.004 · OLRC GAIN ...	-1,752.08	0.00
Payment	02/21/2024	MJZ Rest...		1200 · Accounts Recei...	1,125.59	1,125.59
Payment	02/21/2024	MJZ Rest...		200.001 · OLRC Check...	-1,125.59	0.00
Payment	02/26/2024	Quorum-T...		1200 · Accounts Recei...	2,176.57	2,176.57
Payment	02/26/2024	Quorum-T...		200.001 · OLRC Check...	-2,176.57	0.00
Payment	02/26/2024	Quorum-T...		1200 · Accounts Recei...	5,258.33	5,258.33
Payment	02/26/2024	Quorum-T...		200.001 · OLRC Check...	-5,258.33	0.00
Payment	02/28/2024	ARG Servi...		1200 · Accounts Recei...	2,674.66	2,674.66
Payment	02/28/2024	ARG Servi...		200.001 · OLRC Check...	-2,674.66	0.00
Check	02/29/2024		Service Charge	6210 · Finance Charge	-224.19	-224.19
Check	02/29/2024		Service Charge	200.001 · OLRC Check...	224.19	0.00
Deposit	02/29/2024		Interest	7010 · Interest Income	1.48	1.48
Deposit	02/29/2024		Interest	200.004 · OLRC GAIN ...	-1.48	0.00
Feb 24					0.00	0.00



COIDA/OLDC/OLRC

2023 Year End Report

Updated: 03/06/24

▪ COIDA

The County of Orleans Industrial Development Agency (COIDA) actively purses the location of new and expanding businesses. The agency facilitates development by attracting new industries, while promoting the retention and expansion of existing Orleans County businesses. COIDA delivers economic incentives to diversify the county's tax base, spur job creation, and strengthen community vitality. The agency strives to develop the local economy in an organized, sustainable, and environmentally beneficial manner to enhance the quality of life for all those who live and work in Orleans County, New York.

○ Projects

- 2023 Projects Induced
 - \$ 10,537,778 Investment in Orleans County
 - 55-New Jobs
- 2023 Project Detail
 - Freeze Dry
 - Project Type- Redevelopment
 - Existing company
 - Village of Albion
 - \$ 5,001,875 Investment
 - 45 New Jobs
 - Lake Ridge Fruit
 - Project Type – New Build
 - Existing Company
 - Town of Gaines
 - \$ 5,535,903 Investment
 - 10 New Jobs
- 2024 Projects-Identified
 - Heritage Wind
 - Project Type – New Build Renewable Energy
 - Town of Barre
 - \$ 304,091,340 Company Investment
 - 6 New Jobs
 - 8 New Jobs
 - Hemlock Ridge Solar
 - Project Type-New Build Renewable Energy
 - Town of Barre, Shelby
 - \$383,000,000

- 4 New Jobs
 - Bomet-Medina
 - Project Type – New Build
 - Village of Medina
 - \$ 2,500,000 Company Investment
 - 30-New Jobs
- 2023 PILOT Revenue
 - \$ 390,000 County
 - \$ 230,000 Towns
 - \$ 57,000 Villages
 - \$ 572,000 Schools
 - \$1,249,000 Total
- **COIDA Property Development**
 - Holley Park
 - Medina Business Park
 - 3959 Bates Road
- **Operations**
 - OEDA Marketing
 - Continued to upgrade the OEDA website: orleansdevelopment.org
 - Continued to work with our regional marketing partners, InBN (Invest Buffalo-Niagara) and GRE (Greater Rochester Enterprises).
 - Enhancements made to social media marketing
 - Targeting of Grants for applications
- **Finger Lakes Regional Development Council**
 - John Fitzak, Orleans County Legislature is the Orleans County representative.
- **OCLDC-Orleans Local Development Corporation.**

The OCLDC mission is to work with Orleans County residents to promote additional employment, to maintain and encourage job opportunities and business development. To instruct or train individuals to improve or to develop their capabilities for jobs and business development. To enhance the general prosperity and the economic welfare of the people of Orleans County.

 - **Funding**
 - No new funding in 2023. Expect to apply for next round in 2024.

- **Training**
 - Spring 2023 Class – 9 Orleans County participants
 - To date 567 Orleans County residents have completed the MAP training.
- **Loans**
 - No new loans issued.
- **Operations**
 - Matt Holland has been brought on and taking over after Diane's retirement
 - Staff has been working toward a revamped micro program that is slated to launch in fall 2024.
- **OLRC-Orleans Land Restoration Corporation**

The OLRC mission is to encourages the establishment or expansion of businesses and investment within Orleans County by making loans to businesses located in Orleans County, acquiring, by purchase, grant, gift or otherwise, real property and improving, maintaining and managing such property within Orleans County in order to create opportunities for the residents of Orleans County and combat community deterioration.

 - **Projects**
 - Quorum Group
 - Project type- OCR
 - Existing Company
 - Village of Medina
 - \$1,181,000 Investment
 - 31- New Jobs
 - Freeze Dry
 - Project Type- OCR
 - Existing Company
 - Village of Medina
 - \$3,016,000 Investment
 - 45- New Jobs
- **Community-Staff Involvement**
 - Medina Business Association (MBA)-Gabrielle Barone
 - Western Orleans Comprehensive Plan Committee- Gabrielle Barone
 - Sandstone Society-Gabrielle Barone
 - Lyndonville Lions Club- Michael Dobell
 - Medina Lions Club- Matt Holland
 - Albion Rotary Club- Matt Holland
 - Medina Sandstone Society VP- Matt Holland
 - Cobblestone Museum and Society Board President- Matt Holland